



SORBONNE-ASSAS  
INTERNATIONAL  
LAW SCHOOL  
—  
DUBAI - MAURITIUS - PARIS - SINGAPORE

# EXECUTIVE PROGRAM **2020**

## LEGAL ENVIRONMENT FOR DOING BUSINESS IN CHINA

Tuesday 17<sup>th</sup> to Thursday 19<sup>th</sup> March 2020  
From 5:00 pm to 8:30 pm

INSEAD / 1, Ayer Rajah Avenue / Singapore 138676

Over the past forty years, Chinese laws and legal institutions have developed quickly while China went through major deep economic, political and social reforms.

This course will first explore the impact of the recent and current economic and political impact on the legal framework for doing business in China and the PRC legal and judiciary system.

Second, we will discuss the contractual aspects and enforcement in China.

Third, we will focus on the legal structures available for foreign investors entering the Chinese market for manufacturing or distribution purposes. We will emphasize on practical aspects and pitfalls to optimize the

protection of overseas investors' interests in China. Tips on managing foreign direct entities (shareholders' control, investment strategy, financing, shareholders' and managers' liability, IP, compliance, tax and HR issues) will be addressed.

Based on concrete examples, this course will be of interest to students looking to better understand the legal framework of setting up legal entities in China. The objective will be to give the audience a practical view of which entity can be set up in China and within which limits/framework and constraints.

Fourth, we will also cover the general framework of the labor PRC law and social protection of workers in China. A specific focus on the rights and duties of employees/employers will be made.

Finally, the lecture will end by giving an overview of Intellectual Property Rights in China.



**MORE INFORMATION AND APPLICATION**

[buci.chan@sorbonne-assas-ils.org](mailto:buci.chan@sorbonne-assas-ils.org)

# EXECUTIVE PROGRAM 2020

## LEGAL ENVIRONMENT FOR DOING BUSINESS IN CHINA

### SPEAKER'S PROFILE

#### Caroline BERUBE



#### Managing Partner of HJM Asia Law (with offices in China and Singapore)

Caroline is admitted to practice in New York and Singapore and holds a BCL (civil law) and a LL.B. (common law) from McGill University, Canada.

She studied Chinese law at the National University of Singapore in the mid 90s and was one of the first foreign lawyers to be admitted to practice in Singapore. Caroline has been working in Asia for more than twenty years with SMEs, MNCs and foreign banks, advising them in the fields of M&A, commercial law and intellectual property. With an extensive presence on the ground in Asia, she is well versed in the opportunities and legal risks associated with most Asian jurisdictions.

### DATES AND VENUE

**Dates :** Tuesday 17<sup>th</sup> to Thursday 19<sup>th</sup> March 2020

**Length :** Total 10 hours

**Location :** INSEAD Singapore 1, Ayer Rajah, Singapore 138676

### CPD ACCREDITATION

**CPD points :** 9 Public CPD Points

**Practice area :** Corporate / Commercial

**Training category :** General

Participants who wish to obtain CPD Points must comply strictly with the Attendance Policy set out in the CPD Guidelines. For this activity, participants are reminded to sign in on arrival and sign out at the conclusion of each day of the event in the manner required by the organiser. Participants must not be absent from each day of the event for more than 15 minutes.

Participants may obtain 3 Public CPD Points for each day of the event on which they comply strictly with the Attendance Policy. Participants who do not comply with the Attendance Policy on any particular day of the event will not be able to obtain CPD Points for that day. Please refer to [www.sileCPDcentre.sg](http://www.sileCPDcentre.sg) for more information.



### DAY 1 Tuesday, March 17<sup>th</sup>, 2020

MODULE	TIME	SYNOPSIS
Registration	4:30 pm › 5:00 pm	
Legal Environment for Business in China Part 1 (1.5 hrs)	5:00 pm › 6:30pm	<ul style="list-style-type: none"> <li>- Laws/regulation and court system in China</li> <li>- Legal framework for doing business in China</li> <li>- General key elements of a Chinese company</li> </ul>
Tea break	6:30 pm › 6:45 pm	
Legal Environment for Business in China Part 1 bis (1.75 hrs)	6:45 pm › 8:30 pm	<ul style="list-style-type: none"> <li>- PRC Contract law</li> <li>- Different types of Contracts (SPA, Distribution agreement, Licensing agreement, etc.)</li> <li>- Key clauses</li> <li>- Enforcing a contract in China</li> <li>- FAQ</li> </ul>

### DAY 2 Wednesday, March 18<sup>th</sup>, 2020

MODULE	TIME	SYNOPSIS
Legal Environment for Business in China Part 2 (1.5 hrs)	5:00 pm › 6:30pm	<ul style="list-style-type: none"> <li>- Corporate Law</li> <li>- Legal structures in China</li> <li>- Representative Office</li> </ul>
Tea break	6:30 pm › 6:45 pm	
Legal Environment for Business in China Part 2 bis (1.75 hrs)	6:45 pm › 8:30 pm	<ul style="list-style-type: none"> <li>- Wholly-Owned Foreign Enterprise/Joint Venture</li> <li>- Brief overview of a M&amp;A due diligence in China</li> <li>- FAQ</li> </ul>

### DAY 3 Thursday, March 19<sup>th</sup>, 2020

MODULE	TIME	SYNOPSIS
Legal Environment for Business in China Part 3 (1.5 hrs)	5:00 pm › 6:30pm	<ul style="list-style-type: none"> <li>- Labour law</li> <li>- Hiring and firing in China</li> </ul>
Tea break	6:30 pm › 6:45 pm	
Legal Environment for Business in China Part 3 bis (1.75 hrs)	6:45 pm › 8:30 pm	<ul style="list-style-type: none"> <li>- Protecting your Intellectual properties in China</li> <li>- Trademark, patent and copyright registration/opposition</li> <li>- Licensing/Technology transfer</li> <li>- FAQ</li> </ul>

**APPLICATION BY E-MAIL TO:**  
[buci.chan@sorbonne-assas-ils.org](mailto:buci.chan@sorbonne-assas-ils.org)